

With support from



by decision of the
German Bundestag



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra

Swiss Confederation



Photos: ©Toralf Richter and www.oekolandbau.de

Sourcing Organic from Ukraine 2016

Date: 25-26 October 2016

Place: Frankfurt a.M. (Germany), Ökohaus Arche, Kasseler Straße 1

Language: English

Costs: Euro 300,- (incl. conference dinner, lunch and documentation)

The conference will be financially supported by

- State Secretariat for Economic Affairs SECO
- Federal Ministry of Food and Agriculture

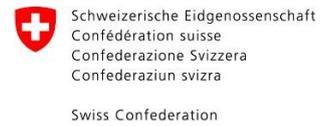
Implementing agencies:



With support from



by decision of the
German Bundestag



Target groups

This conference is targeted to traders, processors, national authorities, certification bodies and all organisations, which are involved or interested in learning more about the recent situation and trends in sourcing organic products from Ukraine and the elaboration of successful trust based supply chain partnerships between Ukraine and Western European import countries.

Background and Objective

As in Western Europe the market demand for organic products develops faster than the supply, Ukrainian organic producers and traders have developed to one of the most important suppliers to fill the gap with organic commodities as they attract the market by big volumes to competitive prices.

But there are also risks of fraud or contaminations, which have to be considered seriously, when products are sourced from huge and complex traders in Ukraine. As a response to this threat the EU announced end of 2015 stricter import guidelines for organic products from Ukraine, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Tajikistan and Uzbekistan. The EU member states, certification bodies and importers implement these non-obligatory guidelines in different ways. This leads to some uncertainties among exporters and importers or even to reluctance against any organic imports from Ukraine.

Importers, sourcing from Ukraine are facing at the moment challenges like

- 1) to get sufficient transparency about excellent and reliable organic producers and traders from Ukraine,
- 2) how to improve the transparency and traceability of product flows and
- 3) how to deal with the import guidelines from the EU

The conference will offer a maximum of recent information with respect to these key issues from different perspectives, shares best practice cases in regard to the trade with organic commodities from Ukraine and provides the perfect environment for a fruitful B2B networking.

Implementing agencies:



Programme / 25. – 26.10.2016

Day 1	Topic	Speaker
14:00	Welcome words and introduction to the conference	Toralf Richter (FiBL) Switzerland NN (Agritrade project) Ukraine
14:15 – 15:00	Organic sector development in Ukraine (Toralf Richter)	
14:15 – 14:30	Organic sector development from the Ukrainian ministry point of view	Olga Trofimtseva (Deputy Minister of Agrarian Policy and Food) Ukraine
14:30 – 14:45	Organic sector development from the Ukrainian SME farmer association point of view	Andriy Dykun (All Ukrainian Agricultural Council) Ukraine
14:45 – 15:00	Organic sector development from the Ukrainian organic sector perspective	Olena Berezovska (Organic Ukraine) Ukraine
15:00 – 16:00	Market news (Olga Trofimtseva)	
15:00 – 15:30	Overview of organic imports from Ukraine (products, volumes, trends)	Diana Schaack (AMI) Germany
15:30 – 16:00	Overview of organic production and export volumes of organic products in Ukraine	Mariia Makhnovets (QueS) Ukraine
16:00 – 16:30	Coffee break	
16:30 – 18:00	EU Organic Import Guidelines (Toralf Richter)	
16:30 – 17:00	Import Guidelines from the EU commission's perspective	Herman Van Boxem (Policy Officer, Organics Unit, International) European Commission
17:00 – 17:20	Import Guidelines from the German authority's perspective	Hans-Georg Borowski-Kyhos (Regierungspräsidium Karlsruhe) Germany
17:20 – 17:40	Import Guidelines from the Dutch authority's perspective	Lydia Westerouen Van Meeteren, Paul Severens (Ministry of Economic Affairs) The Netherlands
17:40 – 18:00	How to implement the EU import guidelines from the certifier perspective	Michel Reynaud (Ecocert) France
18:00	End day 1	
19:00	Common Dinner	

Day 2	Topic	Speaker
08:45 – 09:00	Introduction day 2	Toralf Richter (FiBL)
09:00 – 10:30	Safeguard organic exports (1) (Ksenia Gladchenko)	
09:00 – 09:30	bioCinfo - Track the current certification status for products from Ukraine	Rolf Mäder (bioCinfo) Germany
09:30 – 10:00	Check Organic - How to crosscheck the integrity of organic supply chains	Gerald Hermann (Organic Servcies) Germany
10:00 – 10:30	Unannounced inspections in Ukraine – the right instrument to reduce fraud risks?	Sergiy Galashevskyy (Organic Standard) Ukraine
10:30 – 12:30	Coffee break	
10:45 – 12:30	Safeguard organic exports (2) (Michel Reynaud)	
10:45 – 11:15	Measures to reduce the risks of imported fraud cases from an importer perspective	Bo van Elzakker (Agro Eco) The Netherlands
11:15 – 11:45	Measures to reduce the risks of imported fraud cases from the exporter perspective	Ksenia Gladchenko (QueS) Ukraine
11:45 – 12:30	Panel discussion with the speakers of the morning session and the first day	Michel Reynaud (Ecocert) France
12:30 – 13:30	Lunch break	
13:30 – 15:30	Panel discussion: Toward reliable market partnerships (Toralf Richter & Olga Trofimtseva)	
	Importers: Olga Gathmann (Bioland Markt) Germany Karst Kooistra (Tradin) The Netherlands	
	Exporters Ukraine: Ievgen Mysnyk (Golden Parmen) Oleg Maksak (Granit Agro) Andriy Nikolayuk (Ethnoproduct)	
15:30 – 15:45	Final remarks and outlook (Toralf Richter, Joachim Lenz)	

Registration:

Please register [HERE](#)

Travel recommendations for international participants:

There are many regular train and flight connections to Frankfurt a.M.

Hotel recommendations:

ibis Frankfurt City Messe

Leonardo-da-Vinci-Allee 40 · 60486 Frankfurt am Main ·

Deutschland T +49 (0) 69 286070 · F +49 (0) 69 28607 777

Contacts:**International**

- > Toralf Richter, FiBL, Switzerland
[E-Mail toralf.richter@fibl.org](mailto:toralf.richter@fibl.org)
- > Rolf Mäder, FiBL Projekte GmbH, Germany,
[E-Mail rolf.maeder@fibl.org](mailto:rolf.maeder@fibl.org)
- > Stefanie Maak, AFC Consultants International GmbH, Germany
[E-Mail stefanie.maak@afci.de](mailto:stefanie.maak@afci.de)

Ukraine

- > Mariia Makhnovets, QueS
[E-Mail mariia.makhnovets@gmail.com](mailto:mariia.makhnovets@gmail.com)